Local Market Update – March 2019 A research tool provided by Mid America Regional Information Systems.

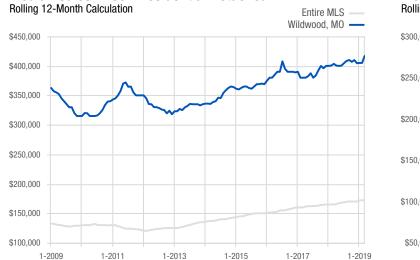
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Wildwood, MO

Residential Detached	March			Year to Date		
Key Metrics	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	75	71	- 5.3%	170	189	+ 11.2%
Pending Sales	38	56	+ 47.4%	92	123	+ 33.7%
Closed Sales	36	35	- 2.8%	69	92	+ 33.3%
Days on Market Until Sale	46	75	+ 63.0%	60	70	+ 16.7%
Median Sales Price*	\$403,500	\$475,000	+ 17.7%	\$397,000	\$445,000	+ 12.1%
Average Sales Price*	\$478,552	\$547,367	+ 14.4%	\$457,380	\$505,679	+ 10.6%
Percent of List Price Received*	98.2%	97.6%	- 0.6%	97.5%	97.1%	- 0.4%
Inventory of Homes for Sale	205	189	- 7.8%			
Months Supply of Inventory	6.3	4.0	- 36.5%			

Townhouse/Condo	March			Year to Date			
Key Metrics	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change	
New Listings	3	2	- 33.3%	7	8	+ 14.3%	
Pending Sales	0	1	—	0	8		
Closed Sales	0	1	—	3	3	0.0%	
Days on Market Until Sale		208	—	24	90	+ 275.0%	
Median Sales Price*		\$265,000	—	\$220,000	\$190,000	- 13.6%	
Average Sales Price*		\$265,000	—	\$188,600	\$211,333	+ 12.1%	
Percent of List Price Received*		96.4%	—	99.8%	97.4%	- 2.4%	
Inventory of Homes for Sale	10	18	+ 80.0%				
Months Supply of Inventory	5.3	8.3	+ 56.6%				

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price - Residential Detached

Median Sales Price - Townhouse/Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.